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Designing tomorrow's successes

# Helping you navigate the water business

Webinar: The Water Market in Southeast Asia

Market Research | Strategy | Commercialization | Branding | M & A | PPP Advisory | Digital

## AGENDA

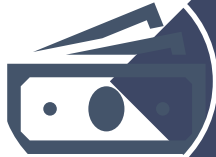
1) HOW IS COVID-19 IMPACTING THE WATER MARKET IN SOUTH EAST ASIA?

2) WHAT IS THE NEXT DIRECTION FOR THE WATER MARKET?

3) WHAT IS HOT IN THE WATER MARKET IN SOUTH EAST ASIA?



# How is COVID-19 impacting the water market in South East Asia?



Revenue shortfall due to commercial shutdown



Slowdown in government decision making and construction of infrastructure



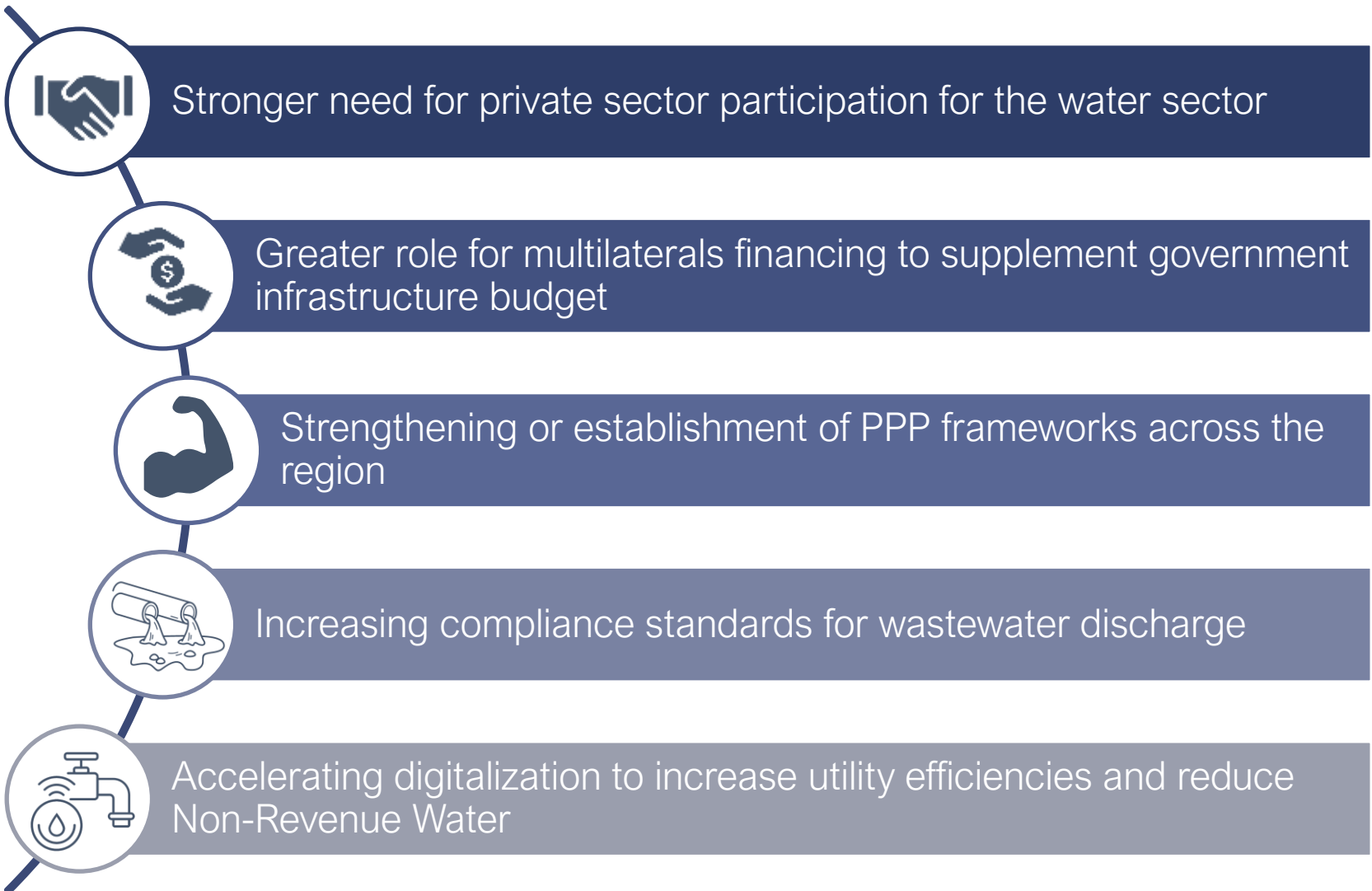
Reallocation of state budgets for healthcare efforts



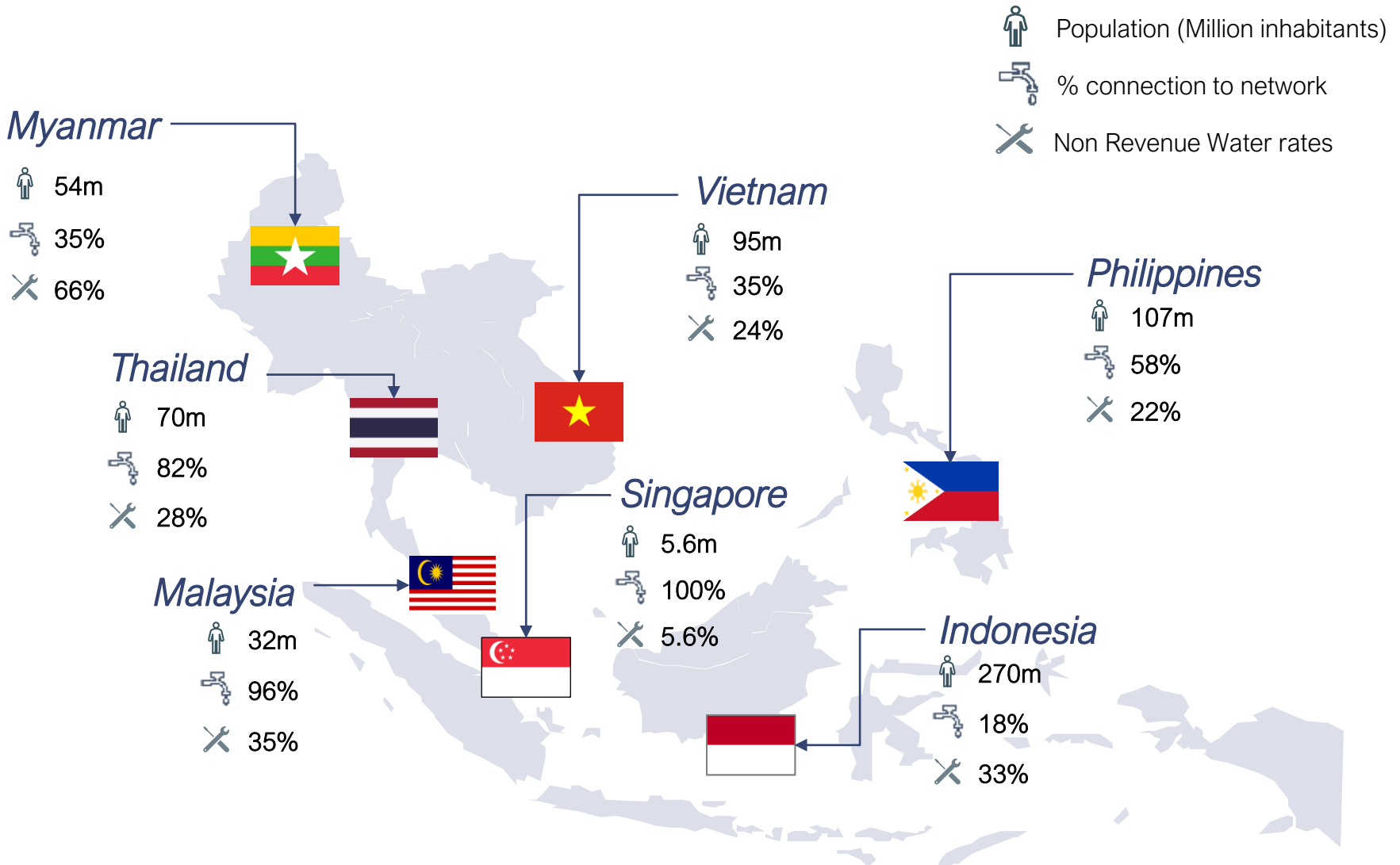
Healthcare and F&B sectors are proving its resilience



# What is the next direction for the water market?



# Major needs for better water connections and efficiency in the region



# What is hot in the water market in South East Asia?



Private financing for municipal water and wastewater infrastructure needs in Vietnam, Indonesia and Philippines



Growing opportunities for technology / digitalisation (i.e. Non Revenue Water reduction in Malaysia) in utilities



Developing plans for centralised water and wastewater treatment in industrial parks in Vietnam, Indonesia, and Thailand



Evolving market for water filters and coolers in residential and commercial sectors in the region



Soaring demand for water and wastewater services in the F&B and healthcare industry for next five years



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